



Profit & Loss

| | MTD 3/1 - 3/31/23 | YTD 6/1/22- 3/31/23 | 2021/22 | 2020/21 | 2019/20 | 2018/19 | 2017/18 |
|----------------------------|-------------------------|---------------------------|----------------|---------------|----------------|----------------|-----------------|
| Revenue | | | | | | | |
| Membership Dues | | | - | - | 39,894 | 34,069 | 38,279 |
| Basic | | 16,650 | 14,550 | 6,600 | - | - | - |
| Red | | 12,300 | 13,125 | 6,000 | - | - | - |
| Director | | 21,500 | 17,750 | 4,000 | - | - | - |
| Total Membership Dues | - | 50,450 | 45,425 | 16,600 | 39,894 | 34,069 | 38,279 |
| Membership Merchandise | 200 | 200 | | | | | |
| Spiritwear | 6,150 | 71,059 | 85,567 | 28,021 | 40,633 | 51,373 | 39,206 |
| Concessions | | | - | - | 49,793 | 39,308 | 43,245 |
| Football | | 29,043 | 36,359 | - | - | - | - |
| Indoor | 8,299 | 68,485 | 34,410 | - | - | - | - |
| LAX - Tournament | | 6,347 | - | - | - | - | - |
| Swim - Boys | | 6,103 | 6,530 | - | - | - | - |
| Swim - Girls | | 6,401 | 5,209 | - | - | - | - |
| Total Concessions | 8,299 | 116,379 | 82,507 | - | 49,793 | 39,308 | 43,245 |
| Donations | | | | | | | |
| General | 30 | 5,910 | 4,776 | 951 | 1,250 | 8,410 | 25,098 |
| Directed | | 41,339 | - | - | - | 5,000 | 22,750 |
| Total Donations | 30 | 47,249 | 4,776 | 951 | 1,250 | 13,410 | 47,848 |
| Fundraisers | | | | | | | |
| Community Partners | 838 | 1,088 | 330 | 1,550 | 2,445 | 856 | 1,251 |
| Graduation Raffle | 3,775 | 3,775 | 4,425 | - | 6,388 | 9,955 | 6,547 |
| Senior Yard Signs | 2,180 | 2,180 | 4,405 | 5,670 | - | - | - |
| Sponsorship Banners | - | 9,900 | - | 850 | 1,800 | 1,100 | 6,200 |
| Total Fundraisers | 6,793 | 16,943 | 9,160 | 8,070 | 10,632 | 11,910 | 13,998 |
| Interest | 1 | 10 | 10 | 31 | 35 | 33 | 41 |
| Total Revenue | 21,473 | 302,291 | 227,445 | 53,673 | 142,238 | 150,104 | 182,617 |
| Expenses | | | | | | | |
| Membership | | | | | | | |
| Gate Fees | - | 9,750 | 9,225 | 3,800 | 8,000 | - | 9,900 |
| NFHS Network Subscriptions | - | - | - | 3,300 | - | - | - |
| Paypal Fees | - | - | 50 | 293 | - | - | - |
| Membership Costs | 11,242 | 31,220 | 8,878 | 957 | 8,801 | 9,053 | 8,097 |
| Total Membership Costs | 11,242 | 40,970 | 18,153 | 8,350 | 16,801 | 9,053 | 23,037 |
| Spiritwear | 6 | 51,500 | 52,475 | 9,304 | 33,616 | 26,924 | 28,120 |
| Concessions | | | | | | | |
| Club Payouts | 22,250 | 26,500 | 10,750 | - | 10,079 | 1,700 | 7,085 |
| Equipment | 112 | 1,639 | 2,343 | - | - | - | - |
| Payment Processing Fees | (26) | (354) | | | | | |
| Supplies - Indoor | 1,191 | 27,967 | 18,305 | - | - | - | - |
| Supplies - LAX | - | 2,397 | - | - | - | - | - |
| Supplies - Swim Meet Girls | - | 2,507 | 2,081 | - | - | - | - |
| Supplies - Swim Meet Boys | - | 2,867 | 2,649 | - | - | - | - |
| Supplies - Football | - | 13,362 | 18,007 | - | 25,271 | 24,016 | 29,432 |
| Total Concession Costs | 23,527 | 76,886 | 54,135 | - | 35,350 | 25,716 | 36,517 |
| Grants | | | | | | | |
| Activities & Athletics | 42,000 | 81,200 | 103,469 | 4,240 | 40,000 | 36,606 | 100,763 |
| Directed | - | 41,339 | - | - | 16,152 | 20,303 | 5,522 |
| Scoreboard | - | - | (6,900) | - | 6,900 | - | - |
| Red Devil Spirit Awards | - | - | 5,135 | 5,385 | - | 5,250 | 7,000 |
| Total Grants | 42,000 | 122,539 | 101,704 | 9,625 | 63,052 | 62,160 | 113,285 |
| Fundraising | | | | | | | |
| Community Partners | - | - | - | - | 297 | - | - |
| Sponsorship Banners | - | - | - | - | - | 3,115 | 110 |
| Senior Yard Sign | - | - | 1,600 | 2,250 | - | - | - |
| Paypal Fees | - | - | 3 | 162 | - | - | - |
| Total Fundraising | - | - | 1,603 | 2,412 | 297 | 3,115 | 110 |
| Board/Administrative | 24 | 3,489 | 4,278 | 8,336 | 2,824 | 4,195 | 3,049 |
| Total Expenses | 76,799 | 295,383 | 232,348 | 38,026 | 151,938 | 131,162 | 204,119 |
| Net Income | (55,325) | 6,907 | (4,902) | 15,647 | (9,701) | 18,942 | (21,502) |



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|-------------------------|---------------------------|---------|---------|---------|---------|---------|
|-------------------------|---------------------------|---------|---------|---------|---------|---------|

Cash/Equity Rollforward:

| | | | | | | |
|----------------------------------|------------------|--------------|-------------|--------------|--------------|--------------|
| Beginning of Period | 67,425.88 | 74,478.85 | 55,355.72 | 65,056.45 | 46,114.17 | 67,616.25 |
| Revenue | 302,290.85 | 227,445.45 | 53,673.28 | 142,237.62 | 150,104.15 | 182,616.80 |
| Expense | (295,383.37) | (232,347.71) | (38,025.86) | (151,938.35) | (131,161.87) | (204,118.88) |
| Deferred Revenue - Previous Year | (1,325.00) | (3,475.71) | 3,475.71 | - | - | - |
| Minted New AC Deposit | - | - | - | - | - | - |
| Accrued Expenses - Gate Fees | - | 1,325.00 | - | - | - | - |
| End of Period | 73,008.36 | 67,425.88 | 74,478.85 | 55,355.72 | 65,056.45 | 46,114.17 |

| | |
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| Restricted - Website Annual Fee due in April | 823.40 |
| Restricted - Red Devil Spirit Awards | 5,500.00 |
| Restricted - Concession Improvements | 20,000.00 |
| Unrestricted Cash | 46,684.96 |
| Total Cash | 73,008.36 |

| Committee P&L's | | | | | | | |
|---------------------------|----------|--------|---------|---------|---------|---------|---------|
| | MTD | YTD | 2021/22 | 2020/21 | 2019/20 | 2018/19 | 2017/18 |
| Membership | (11,042) | 9,680 | 27,272 | 8,250 | 23,093 | 25,017 | 15,241 |
| Spirit Wear | 6,144 | 19,559 | 33,093 | 18,718 | 7,018 | 24,449 | 11,086 |
| Fundraisers | 6,793 | 16,943 | 7,557 | 5,658 | 10,335 | 8,795 | 13,888 |
| Concessions - LAX | - | 2,950 | | | | | |
| Concession-Girls Swim FMC | - | 2,895 | 3,128 | | | | |
| Concession-Boys Swim FMC | (850) | 2,386 | 3,881 | | | | |
| Concessions-Indoor | (14,378) | 19,176 | 6,255 | | | | |
| Concessions-Football | - | 12,087 | 15,109 | - | 14,443 | 13,592 | 6,728 |